

around self storage

U-Store-It Raises Funds for Area Students



U-Store-It announced that it had had another successful school supply drive benefiting the Children's Home of York, Pennsylvania. U-Store-It would like to thank everyone who participated in donating supplies.

Nance Montgomery of the Children's Home of York (pictured here) was on hand to accept the donations from Phillip the Box, who believes that all children should be able to start the school year out with the items they need to be successful. These donations included backpacks, pencils, pens, notebooks, highlighters, colored pencils, calculators, erasers, glue sticks and rulers.

BETCO To Offer Free Seminar in NC

BETCO, Inc., a single-source self storage building manufacturer based in Statesville, North Carolina, has announced that it will host a one-day, free seminar on October 8 entitled *Developing a Successful Self Storage Business*. The seminar will be held from 8:30 a.m. to 2:30 p.m. at the Hilton Garden Inn, located in Mooresville, North Carolina.

"Getting the right start in the self storage business means connecting with the industry's premier self storage vendors," explained John Barnard, BETCO's inside sales manager. "We have teamed up with other industry experts, who will provide valuable guidance for established self storage owners as well as those interested in getting started in the business."

Topics to be covered include: financing options, site selection, project feasibility, self storage building types, construction tips and codes, and advantages and potential pitfalls of operating a self storage business. Those interested in attending can pre-register online at betcoinc.com/

seminar-info/. Contact the Hilton Garden Inn in Mooresville at 704-663-6468 for room reservations.

DBCI Achieves Seven-Year Safety Milestone

Roll-up door manufacturer DBCI celebrated a milestone in July, marking seven consecutive years without a single recordable injury. This monumental achievement encompasses more than one million hours worked.

"I'm proud of everyone in this organization," said President Larry Miller. "Safety has been our primary talking point over the past seven years; it's a culture that is embraced by every person here. This achievement is even more impressive when you consider we have seen a record volume of work this summer."

Plant manager Michael Page has been with DBCI more than 15 years. "Eight years ago, we struggled with the idea of going accident-free for any extended period of time," he said. "Today, those same people talk about how they cut their lawn with safety glasses and earplugs, and shut off the breaker to change a light bulb. The culture has changed from 'we can't' to 'we will.'"

IRE Completes Expansion in Sadsbury, Pennsylvania



Investment Real Estate Construction, LLC (IREC) announced the completion of an expansion at Global Self Storage in Sadsbury, Pennsylvania, this spring. Global Self Storage is located in Chester County, off Route 30 near the Chester County Airport.

The project began in summer 2014 with the construction of a new 55' x 215' two-story building, consisting solely of temperature-controlled storage units. The building boasts a decorative façade with the combination of brick and stucco. An elevator and two stair towers were also included in the scope of work. This new building added 23,650 square feet of storage to the facility.

Global Self Storage offers drive-up and temperature-controlled storage, from 5x5 through 10x30, as well as outdoor parking spaces up to 40', and provides 24-hour access to tenants through an electronic gate. The facility remained open during the expansion project.

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iStorage Acquires San Francisco Location

Rob Consalvo, director of operations for Florida-based iStorage, announced that the company's newest acquisition is 19th Ave Self Storage in San Francisco, California. The facility has been rebranded to iStorage Ingleside Heights, and will undergo extensive renovation and expansion in the coming months.

The transition will also include a move to the iStorage Management Platform, which includes the company's revenue management system, Web marketing, and state-of-the-art in-house call center.

iStorage manages more than 65 locations across the country, with large concentrations in the Northeast, Southeast and West Coast regions. 19th Ave Self Storage represents a strategic acquisition to continue iStorage's growth in the Northern California market. For more information, visit iStorage.com.

Elite Stor Names Reinken as New CFO



Sheila Reinken

Elite Stor Capital Partners LLC (ESCP) announced the appointment of Sheila Reinken as chief financial officer (CFO). Reinken's background includes senior financial leadership roles at Fortune 500 companies in the multi-unit retail space, including Winn-Dixie Stores, Burger King Corporation and Levitz Furniture Corporation.

"Sheila's distinguished track record and depth of experience will help guide our company as we expand our holdings in the self storage industry through targeted acquisitions," said Elite Stor CEO Benjamin Macfarland. "We look forward to leveraging Sheila's diverse experience as we continue to build and grow our self storage platform businesses under the Elite and Storage Rentals of America brands."

ESCP has acquired and/or developed approximately \$75 million worth of self storage assets in Florida, Kentucky and Ohio, representing more than 9,000 units and more than one million square feet of rentable space.

Chile Hosting Latin American Conference

PRISM International (Professional Records & Information Services Management) will hold the highly anticipated PRISM International Latin American Conference, November 11-13, at the Santiago Marriott hotel in Santiago, Chile.

The conference will feature a strong lineup of cutting-edge education as well as networking opportunities with the top minds in the records and information management industry. Conference Chair Fredy Zelasco (Polysistemas) said, "The PRISM Latin American Task Group has worked very hard to develop a program based on both future trends in the RIM industry and attendee requests. Our current lineup features sessions on trends, leadership, disaster recovery, cloud storage and other important topics. Attendees will leave this conference better positioned for success in the RIM industry."

Attendees for this conference include owners and key employees working in physical record storage and management, media vaulting, imaging and scanning services, information governance and secure destruction. More information about the PRISM International 2015 Latin American Conference, including the schedule, brochure, and speakers are available at prismintl.org.

Gallacher Purchases California Facility

Gallacher Development announced the recent purchase of North Tahoe Self Storage in Tahoe Vista, California. The property has 236 units with 18,185 square feet, which will be expanded to 23,000 sq. ft. within the next 12 months.

Bobby Loeffler of the Loeffler Self Storage Group represented both buyer and seller in the transaction. Kelly Gallacher said, "This facility is a fantastic addition to our growing portfolio and we look forward to implementing a multiple set of options and expanding this property."

Metro Storage To Develop Illinois Facility

Metro Storage LLC recently announced the purchase of a parcel of land in the northwest Chicago suburb of Mundelein, Illinois, to build a new self storage facility. The new state-of-the-art, three-story facility will offer 80,000 RSF of climate-controlled units and will be the company's 18th store in the Chicagoland area.

This highly visible site is located close to retail and residential areas and will be one of the first storage facilities constructed in the market since 2000. Features of the new store include climate-controlled interior and drive-up units, two interior loading bays, state-of-the-art security, and a large, modern office area.

Construction of the 805-unit store was slated to begin this summer and is scheduled to open early in the second quarter of 2016 to serve the storage needs of Mundelein, Libertyville and Vernon Hills.

"This is an exceptional building," said Blair Nagel, CEO of Metro Storage LLC. "It will enable us to continue to provide our customers the quality storage experience they expect from Metro." ❖