

around self storage

Boilini to Head Business Development at Baja Construction



Baja Construction Company, based in Martinez, California, announced that Robert Boilini recently joined the company as business development manager of its self storage division. Bob brings more than 30 years of experience in light gauge steel building systems sales and marketing to Baja. He will be responsible for the

nationwide marketing of the self storage building systems that Baja designs and fabricates.

Reach Bob at rwb@bajacarports.com or 602-758-0202 for further information regarding Baja's structures and services.

My Neighborhood Storage Center Partners with BASE Camp



My Neighborhood Storage Center recently announced its partnership with BASE Camp Children's Cancer Foundation, a non-profit organization dedicated to providing year-round support for children and families who are facing the challenge of living with cancer and other life-threatening hematological illnesses.

Terri Jones of BASE Camp expressed her excitement about the possibilities that the partnership will have on improving the much needed resources and impact of the organization. "I want to thank My Neighborhood Storage Center for making a difference in a child's life," she said. "Funding from this project will deliver smiles to many children fighting cancer."

My Neighborhood Storage registered with Charity Storage, an industry non-profit that helps operators raise money for worthy causes through auctions at their facilities. Sixty percent of all net proceeds will be donated to BASE Camp, while 30 percent will go to Kure It Cancer Research and the remaining 10 percent to the Self Storage Association Foundation.

"At our core we desire to be more than just storage and continually look for opportunities to give back to the communities we serve," said Adam Mikkelsen, vice president of Liberty Investment Properties, Inc., which manages the My Neighborhood Storage Center brand.

DBCI Promotes Allen to Oversee Estimating, Inside Sales



Roll-up door manufacturer DBCI announced that Bray Allen has agreed to head the company's estimating and inside sales departments. In the new role, he will focus on efficiency and customer service advancements.

Bray began his career with DBCI in 2004 as an inside sales representative.

Over the last 10 years, he has held positions in customer service, sales, and research and development, where he led the development of DBCI's innovative Curl-Lok technology.

Bray is also DBCI's representative to DASMA, where he serves as chairman of the Sheet Door Committee and vice chairman of the DASMA Rolling Door Division.

Talonvest Capital Expands Further with Hiring of Kim Leslie



Talonvest Capital, Inc. announced the recent hiring of Kim Leslie, who will work closely with the company's principals while managing the underwriting, placement, and processing of client transactions. In addition, she will be responsible for expanding existing client relationships and developing new ones.

Kim joins Talonvest Capital after working with its principals for many years at a predecessor firm. She began her commercial real estate career as an analyst at The Irvine Company, where she worked for several years after graduating from the University of Southern California with a Bachelor of Science degree in business administration.

"Kim's acumen and skill set will further enhance the value that clients experience as they work with the Talonvest team," said Tom Sherlock, a Talonvest principal. ♦